



THE UNIVERSITY
OF AUCKLAND
BUSINESS SCHOOL

2013

The University of Auckland
Business School

Postgraduate Prospectus



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Prepare for a successful and fulfilling career



Professor Greg Whittred

BCom(Hons) Qld, MEc Syd, PhD UNSW
Dean, The University of Auckland
Business School

Welcome to The University of Auckland Business School.

To help you decide whether our vision for business education excellence in New Zealand matches your study aspirations, I warmly invite you to study this Postgraduate Prospectus for an in-depth look at our programmes and our people.

The Business School's mandate is clear and without compromise: to lead the way in business education in order to ensure economic growth, employment creation and prosperity in New Zealand; and to harness the entrepreneurial mindset that truly sets us apart from the rest of the world.

Postgraduate study is a powerful agent for change. The curriculum is designed not only to meet the needs of our students but to address the country's need to strengthen and transform the economy in a globally competitive environment.

The Business School has a proud history of educating business students and producing graduates of the highest calibre. This is evident particularly in our postgraduate programmes: our graduates have gone on to become significant and influential business leaders in some of the leading organisations in New Zealand and internationally.

Our students – New Zealand's future decision-makers – attain the breadth and depth of knowledge and networks needed to successfully navigate and overcome the challenges faced in the global marketplace.

Take this opportunity to challenge yourself intellectually, to develop academically and to join the Business School's international network of students, academics, alumni and business executives.

I look forward to seeing you here.

The University of Auckland Business School; at the leading edge

The University of Auckland Business School is one of Asia-Pacific's foremost research-led business schools, known for the relevance and impact of its research and scholarship and recognised for the quality of its people, programmes and partnerships.

Postgraduate study at The University of Auckland Business School offers you the opportunity to study and work closely with our first-rate Business School staff and to benefit from our national and international academic and business connections, and our unconditional commitment to high quality teaching and research. We have comprehensive coverage of research programmes at the honours, masters and doctoral levels. We also have taught masters degrees in a few specific areas.

Home to more world-class researchers in business and economics than any other university in New Zealand, our seven departments are consistently ranked among the top of their fields in the Asian region. The University of Auckland Business School is one of the few business schools that has attained international accreditation from the world's foremost accrediting bodies – AACSB, EQUIS and AMBA – and ranks in the top one percent of business schools worldwide.



Leading by example

Associate Dean (Postgraduate), Professor Siah Hwee Ang

The Business School's Associate Dean (Postgraduate), Professor Siah Hwee Ang, enjoys being involved in discussions about the development of postgraduate students and is committed to creating a good environment for their education and advancement.

A Professor of Strategy in the Department of Management and International Business, and having spent several years teaching at Cass Business School in London, Siah has also taught at the National University of Singapore Business School, where he completed his PhD. Siah's research is focused on strategic management, international business strategy, competitive dynamics, reputation dynamics and human resource management, and he takes a special interest in biotechnology, venture capital, evolution of ideas and knowledge and management research methods.

Siah is involved in the Master of Bioscience Enterprise programme and has supervised more than 45 postgraduate students,

publishing papers with some, in addition to publishing his own research in many of the world's top international journals. He sits on the editorial board of six journals, most notably the prestigious *Academy of Management Journal*, and is also actively engaged in executive education and projects, regularly working with executives and CEOs.

In 2009, Siah was awarded The University of Auckland Business School Annual Research Excellence Award, while in 2008 he won both the Asia Academy of Management Best Paper Award and The University of Auckland Early Career Research Excellence Award.

Since joining the Business School in 2003, Siah has taught extensively in the postgraduate



space and he enjoys working with postgraduate students, whether they are supervisees, summer scholars, research assistants or collaborators in research.

The Business School offers you...

Competitive admission

We have the highest entry standards for Business and Economics in New Zealand, providing you with the opportunity to study with the best.

Modern teaching and computing facilities

Modern teaching technology and computing facilities in the Owen G Glenn Building provide you with the opportunity to prepare yourself for the rapid rate of change in today's business world.

World-class teaching and research

Our postgraduates benefit from the research and teaching expertise of our academic staff, whose research programmes contribute to the body of advanced knowledge and to New Zealand's economic and social wellbeing.

International recognition

The three leading international accreditations - AACSB International, EQUIS and AMBA - held by the Business School are your assurance of the highest academic standards and offer global credibility and recognition. University of Auckland graduates occupy leading positions in business and professions within New Zealand and around the world.

A strong alumni community

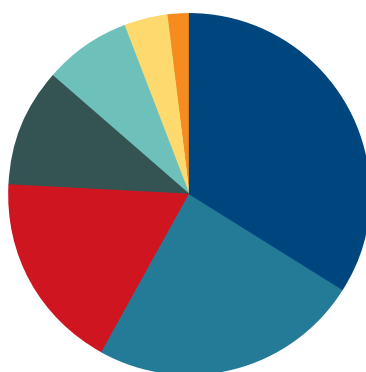
The Business School provides a range of on-going activities for alumni. Locally, these include the monthly MBA Breakfast, the Dean's Distinguished Speaker Series, the "Short, Sharp" seminars presented by Short Courses and other workshops and speaking events that expose you to visiting international experts. Our alumni are located around the globe.



Our alumni

| | |
|---------------------|---------------|
| Total alumni | 36,614 |
| Domestic | 24,834 |
| International | 3,328 |
| Unknown | 8,452 |

International destinations of our alumni *(countries with more than ten Business School graduates)*



- North Asia (China, Korea, Japan, Taiwan, Hong Kong) 34.1%
- Australia 24%
- Southeast Asia (Malaysia, Singapore, Indonesia, Thailand, Vietnam) 17.7%
- United Kingdom 10.7%
- USA/Canada 7.8%
- Pacific (Fiji, Samoa, Tonga) 3.6%
- Europe (Germany, Norway, France) 2.1%

Business School accreditations



AACSB International is the largest global community of business schools and corporations dedicated to enhancing management education. It represents the highest standard of achievement for business schools worldwide.



EQUIS is the leading international system of quality assessment, improvement and accreditation of higher education institutions in management and business administration.



AMBA is an international brand recognised as the quality mark for the MBA and its awarding institution.

What will I gain from postgraduate study?

The University of Auckland Business School expects our postgraduates to have the following attributes:

- Mastery of a body of knowledge in a chosen field of study in business.
- Capacity for critical, conceptual, and reflective thinking and inquiry.
- The capacity to locate, evaluate and use this information effectively.
- Ability to communicate knowledge, ideas and research effectively.
- Ability to work independently and in collaboration with others.

Career advancement

- Postgraduates can expect to command higher levels of remuneration.
- Postgraduate qualifications from The University of Auckland Business School are highly valued and recognised by employers.
- Postgraduate study opportunities provide an effective way to develop transferable skills that are highly sought-after by employers.

Skills for your future career

- Gain research and analytical skills at the highest level.
- Learn skills in critical judgement and problem solving.
- Extend creative thinking capabilities.
- Develop effective communication and presentation skills.



Business School ASB Careers Centre

The Business School's dedicated ASB Careers Centre supports student development and offers a range of services to assist you with career planning, development and management.

The Careers Centre will help you take your career to the next level, offering:

- Individual consultation with career advisers.
- Interactions with key employers such as Fonterra, investment banks, consulting firms, retail banks and accounting firms.
- Customised postgraduate workshops including CV, interview skills, networking and psychometric testing.



You can find a range of resources on the Careers Centre website: www.bizcareers@auckland.ac.nz

Subjects offered at postgraduate level

Degrees are offered at postgraduate level in the following disciplines:

| Subjects | Hons | PGDip | Masters | PhD | Web address |
|--|------|-------|---------|-----|--|
| Accounting | ✓ | | ✓ | ✓ | www.af.auckland.ac.nz |
| Commercial Law | ✓ | ✓ | ✓ | ✓ | www.commerciallaw.auckland.ac.nz |
| Economics | ✓ | | ✓ | ✓ | www.econ.auckland.ac.nz |
| Finance | ✓ | | ✓ | ✓ | www.af.auckland.ac.nz |
| Information Systems | ✓ | ✓ | ✓ | ✓ | www.isom.auckland.ac.nz |
| International Business | ✓ | ✓ | ✓ | ✓ | www.mib.auckland.ac.nz |
| Management | ✓ | ✓ | ✓ | ✓ | www.mib.auckland.ac.nz |
| Marketing | ✓ | | ✓ | ✓ | www.marketing.auckland.ac.nz |
| Operations and Supply Chain Management | ✓ | ✓ | ✓ | ✓ | www.isom.auckland.ac.nz |
| Property | ✓ | ✓ | ✓ | ✓ | www.property.auckland.ac.nz |
| Taxation | | | ✓ | | www.commerciallaw.auckland.ac.nz |

Adam Weston

Accountant, Ernst & Young

"I graduated with a Bachelor of Commerce majoring in Accounting and Finance and went on to the honours programme, where I finished with First Class Honours in Financial Accounting. What initially attracted me to postgraduate study over a conjoint degree was the focus around research-based study. The honours programme affords the opportunity to pursue independent research through the completion of a dissertation, which I considered a highly rewarding form of study."

"Holding a postgraduate qualification is also a major drawcard for employers, and can be the differentiator that sets a candidate apart from other job applicants. This is not limited to within New Zealand, as the honours degree is highly regarded in international circles, opening up new job markets for graduates."

"The Department of Accounting and Finance is very encouraging and proactive in helping you find part-time work while you are a postgraduate student. An opportunity arose to act as research assistant to Dr Maureen Benson-Rea, who was conducting research on the New Zealand wine industry."



"Through this role, I developed a research interest in the ways companies value their biological assets, which would later become the topic for my dissertation. I was also able to use this experience in my job interview to demonstrate how my research was applicable to some of my firm's wine clients. Ernst & Young has been fantastic in continuing to recognise the knowledge I gained from my research, and today I am fortunate enough to take on more senior positions in some high-profile engagements"

that usually only come to those one or two years above my station."

"I frequently call upon my research skills to mine for company information, or evaluate the appropriate treatment of a transaction under the applicable Accounting Standards. The skills you learn from the programme are not only beneficial for academic endeavours, but also have practical real world relevance."

Programme information

Programme types

Postgraduate study offers you the opportunity to pursue a higher qualification that builds on your previous studies or allows you to develop specialist knowledge.

You can choose from the following types of degree and diploma programmes:

- **Doctorate:** internationally-recognised degree of particular relevance if you intend to pursue an academic or research career.
- **Masters:** degrees that offer you advanced specialist study and/or research in a particular field.
- **Postgraduate diplomas:** graduate level qualifications that provide you with opportunities to venture into research and a pathway into a masters degree.
- **Bachelors (Honours):** degrees that attract the highest level of students wishing to pursue their learning and research at postgraduate level. The additional year of research-based study provides students with additional understanding of the subject and a range of sophisticated analytical skills, so you are better equipped to commence your professional career.

Research or taught study?

Our programmes fall into two main categories – research programmes and taught programmes. Part-time study options are available for most programmes.

- Research programmes involve research that generally leads to the writing of a thesis. These programmes are ideal if you want to explore an area of interest, test the status quo and/or develop a new body of creative work or understanding.
- Taught programmes generally incorporate both lecture and project/research components. They are designed for people who want to gain higher qualifications to achieve a career aspiration or for personal development.

Postgraduate or executive and manager programmes?

Our programmes are designed to meet your area of interest, your desired pace of study and to fit with your academic and professional goals.

Postgraduate programmes

These programmes require a prior undergraduate qualification and usually have a higher research-based component. Postgraduate programmes include bachelor (honours), masters and Doctor of Philosophy.

The Business School has 11 postgraduate disciplines to choose from.

Executive and manager programmes

Programmes for working executives and managers. These programmes may not require a prior undergraduate qualification but will require prior work experience. Business School programmes include MBA, Master of Management, Postgraduate Diploma in Business and two specialist masters.

We also offer more than 300 Short Courses ranging from half-day snapshots to one and two-day courses. In-house and customised Short Courses are available for our corporate and government clients: www.shortcourses.ac.nz

Master of Commerce (MCom)

Quick facts

240 points
11 different disciplines
Fulltime: 2 years
Part-time: 4 years
Application closing date: 8 December 2012 (S1), 31 May 2013 (S2)
Start date: 4 March 2013 (S1), 22 July 2013 (S2)

- May be taken as a two-year programme (240 points) or as the second year following BCom(Hons) or PGDipCom (120 points).
- Students who have completed the first 120 points of MCom may exit with a Postgraduate Diploma in Commerce.

Eligibility

A student who has achieved an average of a B grade or higher in a BCom(Hons) or a PGDip from a recognised institution in a relevant major.

Bachelor of Commerce (Honours) BCom(Hons)

Quick facts

120 points
Fulltime: 1 years
Part-time: 2 years
Taught plus dissertation
Application closing date: 8 December 2012 (S1), 31 May 2013 (S2)
Start date: 4 March 2013 (S1), 22 July 2013 (S2)
This degree prepares students for the MCom and PhD degrees.

Eligibility

A BCom with at least a B+ average in the stage III courses required for the major.

Master of Taxation Studies (MTaxS)

Quick facts

120 points
Fulltime: 1 year
Part-time: 2-4 years
Taught or research
Application closing date: 21 January 2013
Start date: Variable

- The University of Auckland is the only New Zealand university to offer a specialised masters degree in taxation.
- The Master of Taxation Studies degree is designed for law and commerce graduates who intend to make tax advocacy or tax consulting their career, and who wish to extend their understanding of the theoretical issues that underpin the taxation system.
- Courses are scheduled to take into account work commitments and are all taught in intensive mode over three consecutive days of instruction (normally Thursday to Saturday).

Eligibility

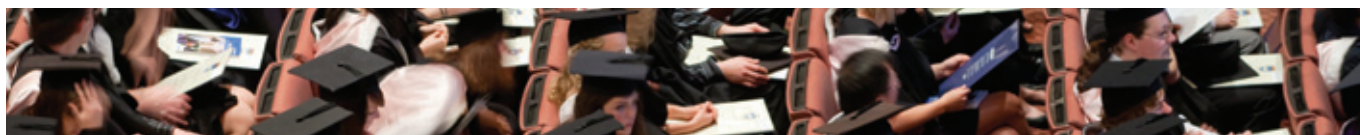
BCom(Hons), LLB or LLB(Hons) including courses in advanced taxation, or an approved equivalent. Professional experience in taxation is an advantage.

Master of International Business (MIntBus)

Quick facts

240 points
Fulltime: 18-24 months
Part-time: Not available
Taught
Application closing date: 31 March 2013
Start date: 1 July 2013 (Q3)

- The Master of International Business is a specialist applied postgraduate programme featuring both classroom and experiential learning components.
- This programme features a core of international business courses covering global business, strategic cross-cultural management, global trade and finance, competition, related elective courses and an optional internship.



- This 240-point masters degree is normally taken in 18 months because it is scheduled in quarters rather than semesters.
- Students who have completed the first 120 points may exit with PGDipIntBus.

Programme requirements and structure

The MIntBus programme is designed to equip today's graduate with tomorrow's business skills and knowledge. In addition to elective courses the programme features a core of International Business courses covering global business operations, strategic management, global trade and finance, and competition in a global content.

The programme also requires completion of a capstone course. There are three options:

- An internship with an international business organisation.
- An applied research project undertaken in conjunction with a company.
- A dissertation in which students demonstrate understanding of current thinking and research in the field of study.

Most students complete internships in New Zealand, but some have undertaken internships in the following regions:

- Asia (China, Hong Kong, Japan, Malaysia, Taiwan, Singapore, Vietnam)
- Europe (Belgium, England, Germany)
- The Americas (Chile, Peru, USA)
- Africa (Tanzania)

MIntBus programme requirements:
www.mintbus.auckland.ac.nz/programme-requirements

MIntBus courses:
www.mintbus.auckland.ac.nz/courses

Eligibility

A bachelors degree in business with an average grade of at least B, or another bachelors degree with an average grade of at least B+ and significant work experience.

Students with a PGDipIntBus from The University of Auckland or equivalent as approved by the Programme Director with an average grade of at least B may complete the MIntBus programme in one year.

Master of Property (MProp)

Quick facts

240 points
 Fulltime: 2 years
 Part-time: 4 years
 Taught plus research thesis
 Application closing date: 8 December 2012 (S1),
 31 May 2013 (S2)
 Start date: 4 March 2013 (S1),
 22 July 2013 (S2)
 Degree highlights

- May be taken as a two-year programme (240 points) or as the second year following BProp(Hons) or PGDipProp (120 points).
- Students who have completed the first 120 points of MProp may exit with PGDipProp.

Eligibility

- BProp or equivalent as approved by the Head of Department with an average grade of B or higher in Part III.

Bachelor of Property (Honours) BProp(Hons)

Quick facts

120 points
 Fulltime: 1 year
 Part-time: 2 years
 Taught plus dissertation
 Application closing date: 8 December 2012 (S1),
 31 May 2013 (S2)
 Start date: 4 March 2013 (S1),
 18 July 2012 (S2)

- The honours degree attracts the highest level of students wishing to pursue their learning and research at postgraduate level.
- The additional year of research-based study provides students with additional understanding of the subject and a larger range of analytical skills, so they are better able to launch themselves into their professional life.
- This degree prepares students for the MProp degree and is designed to expose students to advanced theoretical understandings of property processes and to equip them with analytical skills required to engage with contemporary property markets.

Eligibility

- BProp or equivalent as approved by the Head of Department with an average grade of B or higher in Part III.

Postgraduate Certificate (PGCert)/ Master of Commercialisation and Entrepreneurship (MCE)

Quick facts

120 points
 Part-time: 18-24 months
 Application Closing Date: 8 December 2012
 Start Date: 7 January 2013 (Q1)

- The PGCert / Master of Commercialisation and Entrepreneurship will provide you with the core knowledge and skills needed to commercialise, and take to market, new products, services and processes based on research discoveries, inventions, innovations and new ideas.
- The key concepts and tools of accounting, finance, marketing, sales, legal issues and intellectual property, as well as commercialisation and entrepreneurship are applied from early stage research commercialisation and innovation through to the development of high-growth entrepreneurial ventures.
- Designed for working professionals such as scientists and technologists from CRIs, other research institutions and science and technology-based enterprises, as well as staff and postgraduate students from universities. It is also recommended for business developers, technology transfer specialists and policy makers.
- This programme provides a taught masters or PGCert qualification. It is offered on a part-time basis to allow working professionals to participate, with courses being scheduled to minimise intrusion on work commitments.
- The PGCert is made up of four courses, which are taken in sequence over one year. Subject to attaining an appropriate grade, students may progress to the masters where further coursework and a 45-point project is undertaken.
- For more information see www.business.auckland.ac.nz/Commercialisation-Entrepreneurship

All postgraduate programmes have a fixed timeframe for completion, details of which are in the General Regulations for masters, honours and postgraduate diplomas available at www.calendar.auckland.ac.nz

Doctor of Philosophy (PhD)

The Doctor of Philosophy (PhD) is an advanced degree awarded for original contribution to research in a student's chosen discipline, with the findings published in a thesis.

The decision to commit to doctoral studies is a significant life and career decision. At The University of Auckland Business School, the standard length of a PhD is three years. If you are considering embarking on this journey, you need to be interested in a specific topic or area, know that you enjoy working independently and be part of a bigger intellectual community, be self-motivated and disciplined. The rewards, however, are many.

You will have the opportunity to challenge yourself like never before, and ultimately achieve a difficult goal; you will be encouraged to indulge your curiosity, improve your critical understanding, increase your confidence, and become an excellent communicator.

Here at the Business School you will become a member of an elite cohort of academics and senior students, committed to the pursuit of excellence and dedicated to helping you develop as a researcher, professional and individual. The quality of the PhD programme is dictated not just by its outstanding scholarship, but also by its pastoral care of students who, as a cohort, also enjoy social events, access to workshops and retreats, attendance at conferences and work space in a world-class building.

- The PhD is directed by an appointed supervisor, co-supervisor and possibly an advisory committee. It can be completed within three to four years of fulltime study or on a part-time basis.
- The degree provides a qualification for students wishing to pursue an academic or research career and is offered in all departments of The University of Auckland Business School.

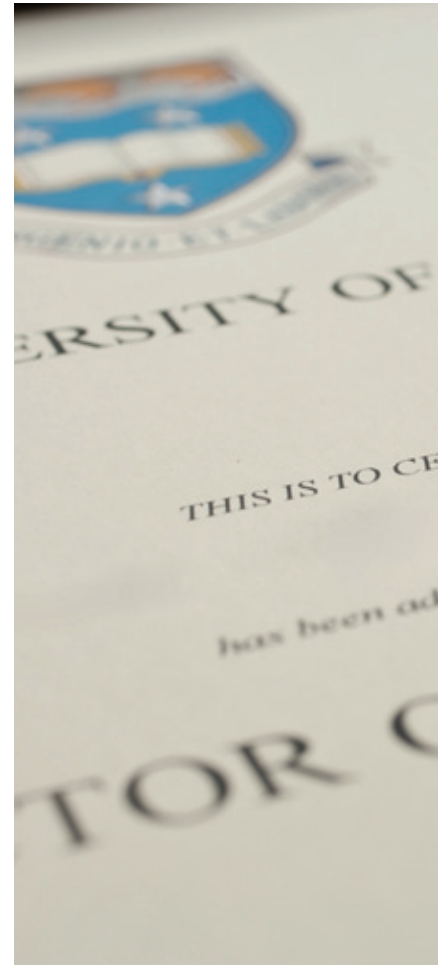
Eligibility

An MCom with Honours (First Class or Second Class First Division), or an approved equivalent from a recognised university. BCom(Hons) First Class Honours from a recognised university may also qualify.

The MBA is generally not sufficient unless substantial research has been undertaken.

Applying and enrolling

For information about applying for a doctoral programme including tips on completing an Expression of Interest and finding a supervisor, visit our Applying for a doctoral programme web page. For more information see www.auckland.ac.nz/uoq/fp-overview-of-the-doctoral-application-process



Meg Paichayontvijit

PhD student

"I am originally from Thailand and went to school in the UK before deciding to come to New Zealand in 2001 for my tertiary education.

"After finishing a Master of Commerce with First Class Honours, I became interested in experimental economics and wanted to continue my education in this field.

"It was a natural choice for me to do my PhD here because The University of Auckland has one of the top experimental economists (Professor Ananish Chaudhuri) in Australasia. For my PhD I studied economic decision-making and how implicit social norms affect behaviour in economic transactions.

"During my PhD years I was impressed by the Business School's friendly and supportive environment. The Business School was very supportive of my participation in national and international conferences and I was able to travel to



Sydney, Melbourne, Perth, Singapore and Shanghai to present my work to top-level academics in the field of experimental economics.

"There are many different places that I could go from here. The rigorous training

at The University of Auckland makes me feel confident that I can pursue an academic career, but my training is applicable in a variety of contexts so I also feel confident about using my skills in private and public sector roles."

Conduct research of national and international significance

The Business School has a strong tradition of disciplinary excellence, guided by the interests of individual academics and academic leaders. In all departments we have academics with national and international research reputations. We are building on this foundation to enhance our research relevance and impact. Four broad domains will provide focus for our future research agenda:

1. Innovation and value creation
2. Succeeding in international markets
3. Productivity and sustainability
4. Leadership and governance

The Business School hosts a number of university research institutes and faculty research centres and groups:

Department Research Centres

- Centre for Applied Research in Economics (CARE)
- Centre for Entrepreneurial Learning
- New Zealand APEC Study Centre
- New Zealand Governance Centre
- Retirement Policy and Research Centre
- New Zealand Centre for Supply Chain Management
- Energy Centre

Faculty Centres

- Mira Szász Research Centre for Māori and Pacific Economic Development
- Centre of Digital Enterprise (CODE)

University Centre/Institutes

- New Zealand Asia Institute
- New Zealand Leadership Institute

Research groups

- ACC Group
- Contemporary Marketing Practices Programme (CMP)
- Family Business Research Group (FBRG)
- Growing New Zealand Businesses (GNZB)
- High-performance work systems (HPWS)
- International Centre for Anti-Consumption Research (ICAR)
- Pricing In Next-Generation Research Group (PING)

- Public Policy Group
- Qualitative Research Group (QRG)
- Sustainability Research Group (SRG)
- Technology and Social Inclusion Group (TSI)
- Wine Business Research Group (WBRG)



Shahper Vodanovich

PhD candidate

"I graduated in 2005 with a Bachelor of Arts in History and a Bachelor of Commerce in Information Systems then went on to work in the IT industry as an SAP administrator and a business analyst."

"After completing my masters degree, I decided to pursue a PhD and am in my fourth and final year of exploring and conceptualising ubiquitous spaces for the wellbeing of digital natives."

"Since starting my PhD in 2009 I have had two sons, started a faculty scholarship, completed my fieldwork and am now writing up the final version of my thesis."

"I chose to continue my studies at The University of Auckland Business School simply because of the strength of its research base. The diversity and experience of the lecturers was amazing and with their expert guidance, I was able to explore a broad range of research interests. My professors challenge me to think outside the box, while at the same time equipping



me with a valuable set of skills to integrate and synthesise information from a wide range of disciplines."

"The world-class facilities and awesome new building made my postgraduate experience enjoyable."

In addition, my fellow postgraduate students were just as committed to making the most out of their time here and this made for a hardworking, focused and rewarding community."

Support for postgraduate students

Doctoral Skills Programme

Organised by Student Learning, the Library, the School of Graduate Studies and the Centre for Academic Development, the Doctoral Skills Programme offers you the opportunity to improve your skills in study, organisation and self-management. You need these skills to complete a major research project.

The structure of the programme

The Doctoral Skills Programme has three major elements:

1. Induction day. This day is compulsory for newly-enrolled doctoral students. Students who have taken part in the induction days have found them an excellent introduction to resources relating to doctoral skills. Induction days are a means of comparing research, writing and study experiences with other postgraduate students undertaking doctorates.

2. Core courses. These courses cover key aspects of doctoral study, professional development and employability.

3. Additional courses. These courses provide further opportunities to explore issues related to specific interests or needs:

www.auckland.ac.nz/doctoral_skills

Postgraduate Students' Association (PGSA)

The PGSA aims to make postgraduate life on campus more enriching and fulfilling, and is also the political voice of postgraduate students (along with AUSA) to promote students' interests within the University and the community.

The PGSA's volunteer board hosts social and academic events, sends out a regular newsletter and acts as a representative for postgraduate students on various boards and committees at the University. Membership is free and entitles you to discounts at the café in Strata and access to the postgraduate commons, both situated at Level 4 of the Kate Edger Information Commons. For membership details see www.pgsa.org.nz

The PGSA also hosts Exposure, an annual research exposition – organised with the School of Graduate Studies.



Student services and support

Support for international students

As an international postgraduate student, you will have access to the general support services The University of Auckland offers to its students. In addition, there are specialist support services to help you adjust to life in New Zealand and enjoy your studies at Auckland.

International Student Information Centre

The International Student Information Centre is the first point of contact for all international students. We can help with enquiries about studying and living in Auckland, immigration, health, work and other general matters. International students can also renew their student visa online at the centre.

www.auckland.ac.nz/international-students-information-centre

iSPACE

iSPACE is an area in the Kate Edger Information Commons for international

students to meet other students, and attend activities. iSPACE is located on Level 4 of the Kate Edger Information Commons on the City Campus - see www.auckland.ac.nz/ispace

English language support

If English is not your first language, you will be required to provide proof of your English language proficiency to be accepted for postgraduate study. The University provides plenty of support to help you further develop your academic English skills during your studies.

DELNA (Diagnostic English Language Needs Assessment) is a free service that determines the level of English language support you will need to succeed in your studies: www.delna.auckland.ac.nz

Free services to improve your academic English skills, including language learning materials and help with academic writing, listening skills and pronunciation, are provided by English Language Enrichment: www.cad.auckland.ac.nz/ele



Study resources

Spaces to study and relax

As a Business School student, you will attend lectures in state-of-the-art lecture theatres and have access to computers and common areas with wireless capabilities. For postgraduate students, the Owen G Glenn Building offers dedicated study spaces along with a postgraduate lounge for relaxing between lectures and studying. Most of our doctoral student spaces have panoramic views of the harbour and the Auckland Domain.

Access to a world-class library

Along with access to the University's world-class research library, our students have an additional resource in the Owen G Glenn Building's Business Information Centre. The centre provides support for all our staff and postgraduate students in their teaching, learning and research activities.

In the Business Information Centre, specialists offer research consultations and in-depth

database assistance. You can use the library's collection of electronic and print resources, look through archives of New Zealand company annual reports and search through financial and business databases.

The Business Information Centre also maintains a collection of more than 30 New Zealand and international business magazines and newspapers, including the *Financial Times* and the *Wall Street Journal*.

For more information please visit: www.bic.auckland.ac.nz



Ana Wight

Strategy Manager, Advertising and Online, Microsoft UK

"I finished my Bachelor of Commerce in 2004, majoring in International Business and Accounting, before graduating with First Class Honours in International Business."

"I started as an analyst in Telecom New Zealand's Group Strategy team, and moved to London in 2008 to work for Microsoft UK."

"I made the decision to do postgraduate study to differentiate myself in New Zealand; and because I had found the undergraduate papers so interesting, it made sense to do postgraduate study in International Business."

"I've since found that having a postgraduate qualification is useful when people aren't familiar with New Zealand or its universities, as an honours degree is internationally understood."

"In my experience, undergraduate study teaches you specific content and tools, while postgraduate study teaches you a way of thinking and a way of operating."



Postgraduate study teaches you how to process and synthesise contradictory, complex information and how to present compelling arguments in written or verbal form. You also learn how to manage and prioritise a heavy workload."

"These skills are incredibly useful – on a daily basis in my case, but more broadly because these skills transcend specific roles and industries."

Auckland – an international city

Nestled between two harbours and surrounded by idyllic sub-tropical islands, sparkling waters and lush native forests, Auckland is often ranked among the world's top cities for quality of living.

New Zealand's largest city, often called the City of Sails because it is so close to the ocean, is home to 1.4 million residents from all kinds of ethnic and cultural backgrounds who enjoy an urban lifestyle alongside the city's famed parks and beaches. Stylish cafés and bars, a pumping nightlife, great shopping, exciting attractions, international concerts, sports matches and cultural festivals offer plenty to see and do all year-round.



Auckland is also New Zealand's main business hub and you'll find many entertainment and recreation opportunities to suit every taste and budget, all within easy reach of the Business School.

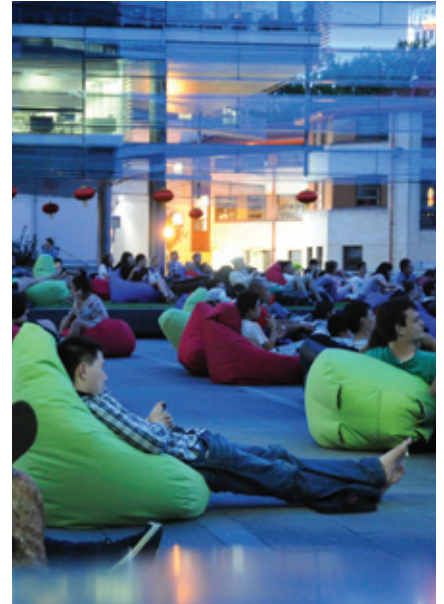
For more information about Auckland visit www.aucklandnz.com

Vibrant campus life

Business School students are immersed in The University of Auckland's bustling City Campus. Between classes you can catch up with friends in one of more than 15 cafés and bars on campus, relax in tranquil Albert Park or soak up the vibrant atmosphere at free music events in the Quad. University students put on a plethora of music concerts, dance performances and art exhibitions for others to enjoy during the year.

A wide array of cultural, academic and social clubs is available for students and the City Campus Recreation Centre offers facilities for most indoor fitness pursuits including gym workouts, group fitness, rock climbing, squash and yoga. The University also has many recreational clubs for sports-mad students, such as badminton, rugby, netball, canoeing, tramping and alpine snow sports.

On-campus you can also find several shops and a medical clinic, pharmacy, bank, post shop and travel agency. Business School students can also visit the on-site ASB Careers Centre to go over their CVs and talk about options for the future.



Stunning location

The Business School is housed in the purpose-built and architecturally striking Owen G Glenn Building, which opened its doors in 2008. Just five minutes from the central business district, the building overlooks Auckland Domain and the city's busy international port, with views across the Waitemata Harbour to Rangitoto Island.



Fees, scholarships and money matters

Tuition fees

Fees for 2013 will be set towards the end of 2012. Your annual tuition fees will vary according to the subjects you enrol in and your workload. Current fees can be viewed on the website: www.auckland.ac.nz/fees

Funding

For comprehensive information about sources of funding visit: www.auckland.ac.nz/currentstudents (fees and money matters).

Scholarships

The University of Auckland has a range of postgraduate scholarships, awards and bursaries including:

- University of Auckland Doctoral Scholarships
- Masters/Honours/Postgraduate Diploma Scholarships
- Māori and Pacific Graduate Scholarships (Masters/Honours/Postgraduate Diplomas)
- Universitas 21 Doctoral Mobility Scholarships
- Universitas 21 Joint PhD Programme Scholarships
- Various subject-specific scholarships

In addition Summer Scholarships (offered by individual faculties) provide financial support to high-achieving students to work on research projects with leading academics over the summer months.

For detailed scholarship information, including criteria, closing dates and application forms, visit: www.auckland.ac.nz/scholarships

PReSS accounts

All University of Auckland doctoral students receive an annual stipend which is paid to a PReSS (Postgraduate Research Student Support) account. This is intended to cover direct research costs.

Postgraduate research grants

Postgraduate research grants of up to \$2,500 are available to assist PhD, masters and honours students with the research component of their programmes. These grants typically fund research costs involved in data collection and travel associated with research.

Postgraduate research assistantships

Paid research assistantships give motivated students the opportunity to gain hands-on research experience by working with a staff member on a research project. The exact nature of the work is agreed upon by the staff member and the student (enrolled students only).

Employment during study

Paid employment opportunities often exist within departments for tutoring and marking for courses. These are often offered to postgraduates with tutoring or marking experiences.



Natalie Wong

Auditor, Ernst & Young

"I'm working toward becoming a chartered accountant this year and initially needed to do a fourth year of tertiary study to meet the New Zealand Institute of Chartered Accountants' requirements."

"As my Bachelor of Commerce was only three years, I decided to go on to the Postgraduate Diploma in Accounting. I'd already had a taste of intense academic work which consisted of learning how to read and present research papers and had conducted a lot of independent study."

"One of the biggest things I learned in postgraduate was people skills. We had to give many presentations, some lasting up to an hour. We also had to work in assigned groups for projects, which was challenging at times, but I believe these skills prepared me well for the Professional Accounting School (PAS)."

"At work we are also required to conduct meetings with other team members, managers and partners, and I believe the postgraduate style of classes – where we had to actively participate in classes – has helped me run these meetings smoothly."

How to apply

To apply for a place in one or more programmes visit: www.auckland.ac.nz/applynow

Closing dates for applications to 2013 postgraduate programmes:

For these programmes: MCom, MProp, MTaxS, BCom(Hons), BProp(Hons), PGDipCom, PGDipProp, MCE, PGCertCE

Semester One: 8 December 2012

Semester Two: 31 May 2013

For MIntBus

Quarter Three: 31 March 2013

Please check the availability of programmes for Semester Two admission on the Business School website:

www.business.auckland.ac.nz



**THE UNIVERSITY
OF AUCKLAND**
BUSINESS SCHOOL

**New Zealand citizens or
permanent residents**

Contact:

The Business Student Centre (Postgraduate)
The University of Auckland Business School
Level 1, Owen G Glenn Building
12 Grafton Road, Auckland 1142, New Zealand

Phone: 923 5022 (within Auckland)

0800 61 62 65 (outside Auckland)

Email: postgrad-com@auckland.ac.nz

Web: www.postgraduate.business.auckland.ac.nz

International students

Contact:

International Office
Room G23, Old Choral Hall
7 Symonds Street
Auckland 1142
New Zealand

Phone: +64 9 373 7513

Email: intquestions@auckland.ac.nz

Web: www.auckland.ac.nz/international